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what's on:

## Diebold Partners With Sinopec for ATM Deployments at Beijing Fuel Stations

*October 2007 - Beijing, China*

Diebold and Sinopec developed an initial plan to deploy ATMs in select Sinopec fuel stations in the Beijing metropolitan area beginning in September 2007. Sinopec is China's largest oil refining and petrochemical company and is an official sponsor for the Beijing 2008 Olympic Games.

Financial institutions like China Merchants Bank have shown a strong interest to align with Sinopec and deploy and expand their off-premises ATM delivery channels at about a dozen fuel stations strategically positioned along two major thoroughfares in cities just outside Beijing.

## Banknet India - Third International Bank Tech Summit

*October 10th 2007 - Mumbai, India*

Banknet India's Third International Bank Tech Summit on October 10th, 2007 will bring together nearly 250 participants from major banks, insurance companies & FIs & IT Cos. from more than 10 countries. Participants attending the conference will gain greatly through the information sharing, interaction and exchange of views with industry experts and network with decision makers to expand business relationships and opportunities. Bank Tech Summit will have widespread media support from across the globe.

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# Diebold. in the News

## Diebold Announces New Software Strategy at Customer Expo

Anticipating this growing need in the marketplace, Diebold is aggressively aligning its software capabilities and building its organization to support the demand. "We want to revolutionize the way financial institutions transact business and connect with consumers," said Charles Ducey, Diebold's senior vice president, global development and services. "Our renewed focus on software, services and integration development will allow us to build on our strength and reputation of delivering the latest technology to help customers more easily and efficiently connect with and serve consumers."

During the Customer Conference & Expo in Milan, Diebold will showcase new innovations in the financial self-service software arena and demonstrate new, integrated software applications. "We are excited to share new developments on the horizon in software innovation and discuss the role that software development will play in our company's future," Ducey said. "Diebold will provide a solid platform that bundles all products and services and streamlines business initiatives for customers."

**SBC Bank First in Asia Pacific Deploying EMV Using Diebold ATMs**  
SBC Bank is the first financial institution in Asia Pacific to certify and implement EMV (Europay, MasterCard and Visa) security standards using Diebold Opteva(R) automated teller machines (ATMs), as well as the company's Agilis(R) software.

"EMV chip card technology provides enhanced ATM security to combat fraud at the ATM," said Andy Kun, president and chief executive officer of SBC Bank. "It also provides interoperability between chip cards and networks and adds new services, such as customer loyalty, debit and credit programs."

**Based in Phnom Penh, Cambodia, SBC is deploying 17 Opteva terminals -- a combination of stand-alone, lobby units and through-the-wall ATMs -- at its headquarters, branches and convenience stores for cash withdrawals. The machines will be upgraded in the future to incorporate other features and functionality.**

The SBC terminals run on Agilis software, Diebold's open architecture, cross-vendor platform that enables the management of terminals from various manufacturers. ATMs within SBC's network employ Diebold's OptiEye(TM) surveillance cameras. Designed specifically for Opteva terminals, OptiEye cameras and lenses are installed inside the ATM and provide an exceptional field of view using digital signal processing to enhance overall security during customer transactions.



## DIEBOLD AWARDED WITH TOP OUTSOURCING AWARD

What do Diebold, Incorporated (NYSE: DBO), IBM, Hewlett-Packard and Accenture have in common? Aside from being technology and service leaders, each has been honored by the International Association of Outsourcing Professionals (IAOP) as among the world's top outsourcing providers.

Chuck Ducey, Diebold's senior vice president of global development and services, said the recognition is a great opportunity to highlight the company's integrated solution offering.

"Diebold offers comprehensive, integrated solutions utilizing advanced functionality, defined business processes and robust technology, which help our customers gain profitability, reduce costs and ensure the quality of service delivered," Ducey said. "This recognition further substantiates Diebold's presence in the outsourcing space and places us in a tier of providers that are truly world-class."

IAOP is a global, membership-based organization that strives to shape the future of outsourcing as a management practice, profession and industry. Formed in early 2005 by a consortium of leading companies involved in outsourcing as customers, providers and advisors, IAOP's global membership includes more than 250 organizations from around the world, representing a cross-section of industries and functional activities. In addition to its many educational and professional programs, every year, IAOP recognizes The Global Outsourcing 100.



## Diebold's technology helps HSBC to migrate cash deposit with **Diebold 3030 bulk cash recycler**

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Diebold EMEA recently installed its 250th bulk-cash-deposit terminal at HSBC in the United Kingdom. According to a news release, Diebold's 3030 unit is being used by HSBC as part of its branch-refurbishment program.

The terminals at HSBC provide online and instant credit of cash deposits to HSBC merchants and personal account holders. HSBC also now allows deposited notes to be recycled through the ATM channel, thus improving cash-handling and management efficiencies within the bank's branch network, the company said.

Diebold's 3030 bulk-cash-deposit-terminal manages notes distributed by all U.K. issuing banks. Supporting deposits of up to 200 notes per transaction, the unit works by validating deposited cash, separating suspect notes from genuine notes and fit from unfit. Potentially fraudulent notes are held back for further investigation, while fit notes are recycled



through the ATM to be dispensed for cash withdrawals.

"We are delighted with the customer acceptance of the cash deposit device," said David Nibloe, head of Express Banking at HSBC. "Personal and business customers alike find the device very intuitive. And coupled with our innovative branch design, we believe we have a winning formula. We are witnessing large-scale acceptance of automation for cash deposits, where previously the trend was the automation of cash withdrawals."

Diebold's 3030 bulk cash-deposit machine uses technology that was introduced in Asia Pacific in 2002. The technology is widely accepted in that region, particularly in China, where Diebold's most recent order came from China's Bank of Communication.



Rising the Security level

# Anti Jump Screen for Commonwealth Bank of Australia

Anti jump screens are manufactured utilising an extremely durable polycarbonate material. Design options are almost unlimited. The architectural feel of any service area can be readily maintained, or enhanced.

## Defines Public Zone

Anti jump screens are a subtle means of providing further definition between staff and public zones. Integration greatly reduces the risk of unwanted trespass into the staff environment via vaulting of the service counter.

Whilst unobtrusive, anti jump screens also ensure a safer interaction with clients, limiting physical contact without impeding friendly and efficient client service.

## Improves Open Plan Safety

Open plan retail and public service areas designed to provide a more welcoming environment are maintained, whilst staff safety is eminently improved.

## Design Specific

Given the enormous flexibility of material, standard product designs are unnecessary. A design concept is supplied, and the units manufactured accordingly.

This approach ensures a unique corporate and/or retail concept is not impinged by the desire to provide a basic level of physical security to a service environment.

## Rising Security Screens

When utilised in conjunction with rising security screens, anti jump screens assist minimising the potential of heavy objects being placed over the rising coverplate. Thus, the likelihood of such objects being dislodged during activation of the screens along with potential injury is reduced.

## Options

### Signage and Decal

- Directional signage
- Architectural Decal to enhance design



COMMONWEALTH BANK OF AUSTRALIA  
Smithfield Cairns QLD  
Using 6mm Polycarbonate



## New At Diebold

A small footprint. A long list of options. And a cost-effective cash dispenser that's, well, just right. Introducing the Opteva 510

### Smaller Footprint

Offers one of the smallest footprints in the Opteva family, making it a natural choice for any retail or off-premises environment where floor space is at a premium.

### More Options

Looking for a cash dispenser with a journal printer, bar code reader, or touch-screen technology? Just add any of these features. Want to add a camera for greater security? Go ahead. The Opteva 510 is one of Diebold's most scalable, small footprint cash dispenser.

### Low Total Cost of Ownership

Opteva® infrastructure minimizes certification efforts while basic configuration options allow cost of ownership to be kept low.

### Powerful Processor

Powered by your choice of Celeron® or Pentium® 4 processor, this cash dispenser has been engineered to handle large volume of transactions to meet your needs.

### Reliability

Large-capacity consumables and intelligent modules that forecast predictive maintenance needs, ensure maximum availability for each machine.

So small – yet no compromise  
On Opteva's security features!





# Playing it safe at the ATM

Diebold's principle to prevent fraud at the ATM is its *Deter, Detect, Deploy* strategy

The OptiEye™ family line of security surveillance cameras and lenses set a new standard in ATM security. Based on years of experience as the leading provider of security solutions, Diebold, as a single source supplier, has helped thousands of its customers increase the security of their customers, employees, facilities and assets with the latest in technology.

Now, with the introduction of the OptiEye line of cameras and lenses, Diebold continues to offer you a feature-rich solution to providing optimum ATM security at a reasonable price. Designed specifically for Diebold's Opteva® ATM's, the OptiEye cameras and lenses are installed inside the ATM and provide an outstanding field of view, enhancing overall security during customer transactions.

With an advanced feature set, such as Digital Signal Processing (DSP) technology, the OptiEye line of cameras and lenses ensure high quality images and performance at a very affordable price. These cameras and lenses allow you to achieve the best overall coverage for your specific ATM environment, from the most challenging low-light situations to

the most demanding high-resolution applications. The faster auto-focus aspherical lens equates to a greater focal length and provides undistorted images of objects in the foreground, such as ATM users, as well as objects in the background, such as automobiles. With its improved sensitivity, the superior lens speed enables the OptiEye™ cameras to provide outstanding video pictures for identification.

All Opteva ATMs come standard with an internal camera mount that makes it fast and easy to add an OptiEye camera and lens and on-site setup and programming is simple. Designed for the global market as well, the OptiEye™ family of line of cameras and lenses comes in multiple video formats and voltages.

## Financial Security Solutions - OptiEye™ Cameras for Opteva® ATMs



# WHAT KEEPS HER COMING BACK?

Is it ATM availability?  
What about her trust in you?

INTRODUCING OPTVIEW™  
REMOTE SERVICES—  
A REVOLUTION IN  
DELIVERING SERVICE TO  
YOUR OPTEVA® ATMS.

Give your customers improved uptime and increased ease with industry-first remote services by Diebold.

OpteView maintains your Opteva ATMs via a secure, two-way connection and accesses in-depth, real-time information from individual machines. Then, OpteView can perform remote repairs such as rebooting and hot fixes — or dispatch a Customer Solutions Engineer with key information and the exact parts to fix it the first time.

OpteView is just another way that Diebold can help you satisfy and retain valuable customers.

Learn more about how the Opteva family of ATMs and Diebold Premier Services® can boost your overall uptime.  
Email [dcontactus@diebold.com](mailto:dcontactus@diebold.com)  
VISIT [CHOOSE DIEBOLD.COM](http://CHOOSE DIEBOLD.COM)

**DIEBOLD**  
PREMIER SERVICES